

IP Policy

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Summary of Our Intellectual Property & Use Policy

☆ Our Work Is Protected

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- Publishing or referencing our work on websites, social media, press releases, or in any public or semipublic materials
- Reusing our ideas or frameworks in your own branded content, without attribution
- Using AI tools or manual methods to replicate or extract insights from our work
- Misquoting or misrepresenting our content to imply support for unrelated conclusions or viewpoints

99 Who Has Access

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- Use full, formal citations and links to the original work when applicable
- Proper credit should appear on slides, footnotes, spoken remarks, or documents

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- Immediate termination of services or access
- Revocation of rights to use our materials
- Legal action for breach of contract or copyright infringement
- Our **public statement** correcting misuse or misrepresentation

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Intellectual Property & Use Policy

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- 2. ELP™ (Executive-Legislative-Peer/Pressure Group): A proprietary framework for mapping strategic engagement across the policy influence network.
- 3. PIN™ Policy Influence Network™: A component of the ELP™ system that identifies key influencers, decision-makers, and other stakeholders in each of the 3 ELP™ groupings.
- 4. 3ES™ *Three Engagement Strategies*™: A targeted influence framework guiding how to engage supporters, neutrals, and opponents.
- 5. SEP™ Stakeholder Engagement Planner™: Also called ELP" Stakeholder Map, is a 3x3 matrix combining ELP™ stakeholder types in rows and 3ES™ positions in columns to align strategic outreach tactics in a table.
- 6. **5PV™** *Five Dimensions of Public Value*™: A messaging framework articulating public value across five domains: Government Efficiency, Innovation, Economic Impact, Social Benefit, and Environmental Sustainability. **GIESE™** (Pronounced "GEE-see"): A variant acronym for 5PV™, used to simplify public value framing across stakeholder audiences.
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