What is the Problem?

- Sustainability
- Economic Development
- Economic Competitiveness
- Network Capacity
- Supporting Infrastructure
- Private Sector Support
- Sufficient Demand



What Does Success Look Like?

Is there sufficient *demand* to support direct service?

What *facilities* are required to support expansion?

How do we quantify **stakeholder commitment**?

What *resources* are required?

What's In it for me?

- Air carriers
- Freight Forwarders
- Airport
- Shippers
- Economic Development
- Neighborhood

Is there an an economic case to create demand for the new service?



Defining the Current Air Cargo System



Start with Most Recent Airport Masterplan Create an inventory of buildings and tenants

Identify current air cargo by carrier and markets served

Are additional cargo facilities and handling systems

required to support new service?



Are current connections/services adequate to support new service?

Truck parking /Highway access points/gates

Integrated express carrier facilities

Customs

Temperature control



Is there a trained workforce to support expansion?

Is there sufficiently trained labor in the region

Are there training programs